#### IN THE SUPREME COURT

SECTION OF GLESS

APR 18 00

STATE OF NORTH DAKOTA

Dakota Northwestern Associates Limited Partnership,

Appellant,

-ve-

Supreme Court No. 20000039

Burleigh County Board of Commissioners,

Appellee.

20000039

APR 1 8 2000

BRIEF OF APPELLEE

STATE OF NORTH DAKOTA

Appeal from Judgment Affirming
Burleigh County Board of County Commissioners
Burleigh County District Court

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1 IN THE SUPREME COURT 2 STATE OF NORTH DAKOTA 3 Dakota Northwestern 4 Associates Limited Partnership, 5 Appellant, 6 Supreme Court No. -vs-7 20000039 Burleigh County Board of 8 Commissioners, 9 Appellee. 10 11 BRIEF OF APPELLEE 12 13 Appeal from Judgment Affirming Burleigh County Board of County Commissioners 14 Burleigh County District Court 15 Rick L. Volk 16 Assistant Burleigh County State's Attorney 17 Courthouse, 514 East Thayer Avenue Bismarck, North Dakota 58501 18 Phone No: (701)222-6672 BAR ID. No: 04913 19 Attorney for Appellee Lawrence R. Klemin 20 Attorney at Law Bucklin, Klemin & McBride, P.C. 21 400 East Broadway Avenue, Suite 500 PO Box 955 22 Bismarck, North Dakota 58502-0955 Phone No: (701)258-8988 23 BAR ID. No: 03487 Attorney for Appellant 24 25 26 27

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# STATEMENT OF ISSUES

Is the decision of the Burleigh County Board of County Commissioners on the applications for abatement of real estate taxes for the years 1995, 1996, and 1997, arbitrary, capricious, or unreasonable, or not supported by substantial evidence?

# STATEMENT OF THE CASE

The Appellee, Burleigh County Board of County Commissioners, is satisfied with the Appellant Dakota Northwestern Associates Limited Partnership's recitation of the Statement of the Case and Statement of Facts.

#### ARGUMENT

### A. Scope of Review

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Judicial review of a decision by a local governing body is very limited by the doctrine of separation of powers. Pic v. City of Grafton, 1998 ND 202, ¶6, 586 N.W.2d 159 (1998). Courts must not substitute their judgment for that of the local governing body who initially made the decision. at ¶11. Judicial review is limited to determining if governing body's decision is arbitrary, Id. A decision is not capricious, or unreasonable. arbitrary, capricious or unreasonable if the exercise of discretion is the product of a rational mental process by which the facts and the law relied upon are considered together for the purpose of achieving a reasoned and reasonable interpretation. Logan County Water Resource Board, 1999 ND 168, ¶7, 598 N.W.2d 846 (1999).

The scope of review for the North Dakota Supreme Court is the same as it was for the District Court. The Court's function is to independently Id. determine the propriety of the decision, without according any special deference to the district court's decision, and unless the Board arbitrarily, capriciously or unreasonably, or there is not substantial evidence to support the decision, it must be affirmed. Id.

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This limited scope of review is significant in the present appeal. The Board was presented with evidence from two or more competing experts on the value of the subject property, based upon appraisals or assessments done by those experts. As the record makes clear, the appraisal process itself is not an exact science where numbers may simply be plugged in

In this case, Dakota Northwestern Associates Limited Partnership's (hereinafter "Dakota Northwestern") appeal is from a determination by the County Commissioners County Board of (hereinafter "the Board") that the "true and full value" of the subject property for property tax assessment is \$4,200,000 for the years 1995, 1996, and The "true and full value" means the "value" 1997. determined by considering the earning or productive capacity, if any, the market value, if any, and all other matters that affect the actual value of the property to be assessed . . . . " See NDCC §57-02-01(15). The Court's function in this case is not to re-weigh the evidence presented to the Board or determine which evidence was more persuasive. The Court's function is simply to determine whether the Board's decision was the product of a rational mental process by which the facts and the law relied upon were considered together for the purpose of achieving a reasoned and reasonable interpretation.

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and a result achieved. <u>See</u> Appendix, p. A27. The appraisal process is an art form in which differing experts may arrive at differing opinions. This Court has recognized the element of subjectivity in opinions regarding the value of property. <u>See Ulvedal v. Board of County Commissioners of Grand Forks County</u>, 434 N.W.2d 707, 710 (N.D. 1989).

This Court's function is not to determine whether the Board should have accepted the Dakota Northwestern experts' appraisals as the "true and full value" of the subject property, or whether the greater weight of the evidence suggested those appraisals to be more accurate or reliable. Previous court decisions have affirmed county board of commissioners decisions where this Court has suggested that the city assessor's opinion about value was not overpowering, particularly when compared with the appraisal by the taxpayers' Ulvedal, 434 N.W.2d at 710. This Court's experts. function is simply to determine whether the Board considered the Dakota Northwestern's experts appraisals along with the evidence presented by the assessors, and whether the Board had some rational, evidentiary basis for fixing the "true and full value" at the figure it did.

B. The decision of the Burleigh County Board of County Commissioners was not arbitrary, capricious, or unreasonable, and was supported by substantial evidence.

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All assessments of any taxable property in excess of the full and true value in money are subject to correction and abatement and refund under the provisions of Chapter 57-23 of the North Dakota N.D.C.C. §57-23-01. Upon Century Code. See application filed in the office of the county auditor on or before November 1 of the year following the year in which the tax becomes delinquent, the board of county commissioners may abate or refund, in whole or in part, any assessment or tax upon real property when the assessment on the complainant's property is invalid, inequitable, or unjust. See N.D.C.C. §57-23-04(1)(h). Taxing authorities are required to set the value of property for taxation purposes at its "true and full value". See N.D.C.C. §57-02-27.1. The "true and full value" of property means the value determined by considering the earning or productive capacity, if any, the market value, if any, and all other matters that affect the actual value of the property to be assessed. See N.D.C.C. §57-02-01(15).

It is under these legal guidelines that the Burleigh County Board of County Commissioners

determined the "true and full value" of the subject property to be \$4,200,000 for the years 1995, 1996, and 1997. The record of the proceedings before the Board provide substantial evidence from which the Board was able to establish this value.

A. The assessor's valuation was supported by substantial evidence.

Dakota Northwestern argues that there was no evidence presented to justify the assessors' valuation of the subject property, and it was therefore inappropriate for the Board to grant any consideration to the same. Had that been the case, the Board indeed would have been remiss in considering the valuation.

"An opinion alone, unsupported by relevant reasons, is not substantial evidence." National Sun Industries, Inc. v. Ransom County By and Through Ransom County Bd.

Of Com'rs, 474 N.W.2d 502, 507 (N.D. 1991).

The assessor's initially valued the subject property at \$5,191,000, and recommended that the Board partially grant Dakota Northwestern's abatement, setting the "true and full value" at \$4,791,000, therein recognizing deferred maintenance of \$400,000.

See Appendix, pp. A215 - A226. Contrary to Dakota Northwestern's assertions, this value had a basis in fact which was presented to the Board.

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The assessors explained to the Board that this value was based upon their appraisal of the subject appraisal approaches: 1) the sales comparison approach; 2) the cost approach; and 3) the income approach. See Appendix, pp. A10 - A11, and A215 - A225. Stromme, the city assessor, explained each of these approaches to the Board, and provided the Board with exhibits demonstrating the various figures used to calculate the valuation using each method. <u>Id</u>. included a listing of the comparable sales used, and an explanation of the differences between the various See Appendix, pp. A197, A213. It further included an analysis of the figures used calculate the valuation under the cost approach utilizing Marshall & Swift, a nationally known cost manual. See Appendix, pp. A197, A212. Mr. Stromme underscored that the cost approach was more accurate on new or unique properties, but noted that it did tend to support his market estimate. See Appendix, p. A197. Finally, Mr. Stromme explained that the figures he used in calculating value utilizing the income approach, and noted they were significantly different from the income approach valuations being presented by Dakota Northwestern as Mr. Stromme perceived the "market rent" to be higher than the "actual rent"

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being paid by the various tenants. <u>See</u> Appendix, p. A195.

The assessors identified each estimated value arrived at utilizing the three approaches. See Appendix, p. A197. The final estimate of value was set at \$5,191,000. See Appendix, p. A198. The assessors then recognized the deferred maintenance of \$400,000 related to the property, and recommended the Board set a valuation of \$4,791,000. Id.

B. The Board properly considered the assessor's valuations and accurately applied the law to its decision.

Throughout its brief, Dakota Northwestern implies that the "true and full value" of this particular property should only be determined by the "earning or productive capacity" of the property, i.e., the income generated by rents to the building owner, as that is the manner in which a buyer of the property and the lending institution financing the buyer's purchase would assess the same. Dakota Northwestern goes further by indicating that only the Ibach and Reid appraisals should have been considered by the Board as they are the only appraisals to use "actual" numbers resulting in a realistic valuation of the property. It argues that the assessor's valuation utilizing the income which does not utilize actual approach,

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figures, ignores the requirements of law. This statement is incorrect.

Section 57-02-01(15) of the North Dakota Century Code does not require "actual" rental figures utilized. While the statute contemplates valuation of "actual its value", it the property at contemplates an assessment using "all factors" which affect that value, not simply actual figures See N.D.C.C. §57-02associated with the property. 01(15). Restricting valuation to that based only upon actual rental figures would allow manipulation of the valuation of the property by the owner to the extent that the "actual value" of the property would not reflect the true market value.

For example, in order to reduce the valuation of the property utilizing the "gross income multiplier" or "GIM" methodology noted in Dakota Northwesterns' brief, a building owner could execute short term leases for rents far below the market rent in the area. Or, the rental income may be considerably lower than the market rent for similar office space if, as in this case, the tenant is allowed to "own" the improvements made in the occupied space.

The assessors calculations utilizing the GIM methodology, which Dakota Northwestern criticizes, reflect these concerns. Mr. Stromme assessed a \$20.00 per square foot rent to the office space utilized by

Norwest Bank based upon a comparable sale involving a building with a savings and loan tenant. <u>See</u> Appendix, p. A195. The March, 1998, Ibach appraisal suggests this as a possibility. At page 90 of that appraisal, Mr. Ibach states:

"The question also arises as to whether the rent paid by Norwest Bank is below market as financial institutions historically pay significantly higher rent. However, higher rent is generated only if the landlord has provided all tenant improvements to include drive-through lanes, tenant improvements, etc. In this particular case, the tenant has provided the amenities and, for this reason, the space occupied by Norwest Bank is regarded simply as standard office space. . . " See Appendix, p. A76.

Mr. Ibach also suggested the necessity of comparing actual figures to market figures during his presentation to the Board. At the July 6, 1998, meeting, Mr. Ibach stated:

"... when I do the appraisal, I take their net income which means gross income, less expenses, is net income. The expenses have to checked for reasonableness. Were the expenses reasonable within the market. I don't just sit there and say, these are the expenses, that's it. I say these are the

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expenses, how do they compare to the market? Are they reasonable? . . . "

See Appendix, p. A14 (emphasis added).

Here, the rent being paid by Norwest Bank does not reflect the improvements made to the occupied space. Yet, the improvements are there and have value. The statute requires that true and full value of the entire property, not just its shell, be assessed. How does one go about assessing that value where rents being paid do not include tenant improvements? The answer is to look for a comparable sale where rents which include the improvements were being paid. That is what the assessors did, and that is what was explained to the Board.

Dakota Northwest also criticizes the assessors' utilization of the GIM from the Provident Life building, which it indicates was the highest GIM found for comparable sales. Again, the assessors explained their use of that GIM to the Board. On page 4 of his letter to the Board, Mr. Prochnow explains that the Provident Life GIM was utilized because (1) both the Dakota Northwestern building and the Provident Life building are local buildings located within two blocks of each other, (2) both buildings are well known locally, and (3) the properties are similar in that each has six stories, and both have a considerable amount of deferred maintenance. See Appendix, p.

A219. While Dakota Northwestern may not view the comparison of the two buildings as the most appropriate, there is nothing within the statutes requiring the assessors to utilize the same GIM as Mr. Ibach or Mr. Reid. Whether it was an appropriate comparison was a decision for the Board to weigh.

Given all of these considerations, it is clear that the Board was not required to simply ignore the assessor's valuations simply because they did not utilize actual figures or the same figures as Ibach and Reid. Neither does the law necessitate that the assessors' valuations be ignored. In <a href="Trollwood Village Ltd.">Trollwood Village Ltd.</a> Partnership v. Cass County Bd. Of County Commissioners, 557 N.W.2d 732, 737 (N.D. 1996), this Court indicated that "our statutes . . . provide flexibility for making assessments and do not confine the determination of true and full value to any single consideration." In <a href="Ulvedal v. Board of County Com'rs of Grand Forks County">Ulvedal v. Board of County Com'rs of Grand Forks County</a>, 434 N.W.2d 707, 711 (N.D. 1989), this Court also stated:

"As amended, the statute does not confine determination of value to any single consideration. There is no statutory reason why taxing authorities cannot employ replacement and reproduction cost methods. The statute allows consideration of 'all other matters that affect the actual value of the property to be assessed.' NDCC 57-02-01(15). . .

Taxing authorities are not tied down to earnings or transactions as select measures of value, although they are obvious references for appraising unimproved real estate."

Here, the assessors explained their reasoning in not utilizing actual figures in the income approach calculations. Those explanations justified the Board's consideration of the assessor's valuation, and it was the Board's prerogative to determine what weight to give the assessor's valuation.

C. The "leased fee" versus "fee simple" appraisal is a distinction with a difference.

Dakota Northwestern argues that the distinction made between a "leased fee" appraisal and a "fee simple" appraisal is a distinction without a difference. From the perspective of an owner of this building trying to sell it on the market, that may very well be correct. However, from the perspective of general property taxation, it is not.

A buyer of this property would take the property subject to all of the leases in place, and may very well offer a purchase price based primarily upon the rental income generated from the various leases. Since the tenants own the improvements, the buyer will receive the shell of the building and the income from the rentals. Therefore, to him, a leased fee or fee

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26 27 simple appraisal may make no difference. He will receive the same thing.

However, for purposes of property taxation, the value of the entire real property on site, including improvements to the building even if made by the tenant, must be assessed. While the owner of the building only receives the shell, the improvements to that building are nevertheless still present and have "fee simple" appraisal contemplates Α value. "absolute ownership unencumbered by any other interest or estate, subject only to limitations imposed by the governmental powers of taxation, eminent domain, police power, and escheat". See Appendix, pp. A190 -In other words, it is an assessment or A191. valuation of all of the real property at the location, regardless of ownership. A "leased fee" appraisal only takes the landlord's rights in account. This would exclude the improvements owned by a tenant. Thus, a difference does exist.

Dakota Northwestern urges this Court to take "equity" into consideration. The "equity" in this case is ensuring that all property within the same area, regardless of ownership, is taxed equally among the citizens. That means all the property. Not only parts thereof.

D. Substantial evidence existed for the Board to set the final valuation at \$4,200,000.

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The Board made its decision to set the valuation at \$4,200,000, which Dakota Northwestern indicates is a compromise which is completely arbitrary. While the valuation set was not that urged by either Dakota Northwestern or the assessors, the Court must remember that valuation of property is a discretionary process, subject to differing opinions. The Board clearly believed the assessors valuation was somewhat high given the earning capacity information presented by See Appendix, pp. A29, A30. Dakota Northwestern. They were justified in reducing the valuation as they determined appropriate. At the same time, the Board believed the Dakota Northwestern experts' appraisals See Appendix, pp. A17, A33. were somewhat low. Therefore, the Board was justified in increasing the valuation from that recommended bv Dakota Northwestern's experts.

The statute defining "true and full value" requires an assessment of "all" factors affecting The valuation set by the Board was within the value. of value being urged by the various range participants. The range of values had a substantial basis in fact, the various opinions of the experts. The Board reasonably could have set the valuation

anywhere within this range. The District Court recognized this, and opined:

"The decision made by the commissioners was not a decision to adopt any single evaluation of the building. Instead, they decided the true and full value of the property was \$4.2 million - an amount they had agreed was the true and full value for 1999. The decision appears to be a consensus reached by a well-informed group and well within the boundaries of the evaluations of the values set by the assessor and the appraisers. It would not have been unreasonable for the county commissioners to accept the value set by the assessor or either of the appraisers and it was not unreasonable for them to agree that the property was worth more than the appraisers indicated and less than the assessor indicated."

See Opinion of the District Court, Appendix, pp.
A45 - A46.

The valuation designated by the Board, \$4.2 million, reflected the valuation established for 1999, which recognized the loss of a major tenant within the building. See Appendix, p. A36. This loss certainly could have swayed the Board in believing the market rents for the property were lower than what the assessors originally estimated them to be, thus lowering the entire value of the property, even during

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•	1	the time period the tenant was present. The Board's	
		\$500,000 reduction from the assessor's valuation	
<del>,</del>			
<b>98</b>		recommendation of \$4.7 million was appropriate and	
	5	based upon substantial evidence.	
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_			BURLEIGH COUNTY STATE'S ATTORNEY

BISMARCK, N. DAK.

#### CONCLUSION

The action of the Burleigh County Board of County Commissioners in setting the value of the subject property at \$4,200,000 for the years 1995, 1996, and 1997 was not arbitrary, capricious or unreasonable, and was supported by substantial evidence. Therefore, the Appellant Burleigh County Board of County Commissioners respectfully request that this Court AFFIRM the District Court's order and judgment.

Dated this 18th day of April, 2000.

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### IN THE SUPREME COURT

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1	STATE OF NORTH DAKOTA $2000039$
2	Dakota Northwestern )
3	Associates Limited ) Partnership, ) AFFIDAVIT OF ) MAILING
4	Appellant, )
5	-vs- ) Supreme Court No. ) 2000039
6	Burleigh County Board of ) Commissioners, )
7	IN THE OFFICE OF THE
8	Appellee. ) APR 1 8 2000
9	STATE OF NORTH DAKOTA )
10	COUNTY OF BURLEIGH ) STATE OF NORTH DAKOTA
11	Ardyth Volesky, being first duly sworn, depose
12	and say that I am a United States citizen over 21
13	years old, and on the date of April 18, 2000, I
14	deposited in a sealed envelope a true copy of the
15	attached:
16	<ol> <li>Brief of Appellee</li> <li>Affidavit of Mailing</li> </ol>
17	in the United States mail at Bismarck, North
18	
19	Dakota, postage prepaid, addressed to:
20	Lawrence R. Klemin Attorney at Law
21	PO Box 955 Bismarck, ND 58502-0955
22	which address is the last known address of the addressee.
23	Ardyth Wolesky
24	Subscribed and sworn to before me this 18th day
25	of April, 2000.
26	Gwen L. Tardif, Notary Public
27	Burleigh County, North Dakota My Commission Expires: 5-23-2003